Hamilton’s Property Portfolio

grace@luxuryxclusives.com
Phone :
Web :

Summary

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Description

Hamilton's Property Portfolio came into existence in 2003. Established by Regan Harris, who identified the need for a select boutique Real Estate Agency, that functions as a professional medium between upper sector purchasers and sellers, with the ability to fully represent and capture the needs of parties equally throughout the transaction process. Since inception, the company has flourished due to the core values and business ethics it has employed. With a firm legal background, and strict procedural and ethical measures in place, the operation has been run efficaciously and enthusiastically. Our mission is to "focus on - and deliver - incomparable levels of service professional clients expect from one another". Hamilton's Property Portfolio came into existence in 2003. Established by Regan Harris, who identified the need for a select boutique Real Estate Agency, that functions as a professional medium between upper sector purchasers and sellers, with the ability to fully represent and capture the needs of parties equally throughout the transaction process. Since inception, the company has flourished due to the core values and business ethics it has employed. With a firm legal background, and strict procedural and ethical measures in place, the operation has been run efficaciously and enthusiastically. Our mission is to "focus on - and deliver - incomparable levels of service professional clients expect from one another". Your transaction with Hamilton’s is not complete when the ink has dried on an agreement. Our in-house personnel engages with Conveyancing Attorneys, Bond cancellation and registering Attorneys, Purchaser and Sellers to keep all parties up to date and appraised every step of the way. Post registration of transfer we also assist in dealing with all municipal and service providers to ensure a swift process of completing all associated services that are required long after transfer. We are associated with registered panels of private bank valuers in the areas of our expertise as well as property developers who are on standby to assist those who require improvements to their new acquisitions. Our relationships even extend to a team of well-respected interior design teams who can be brought in at any stage to assist in enhancing our clients’ dream homes. We have successfully penetrated markets which are not as yet explored by our peers, such as the African Award Winning, Waterfall Equestrian Estate, North of Johannesburg. Having been presented with foreign and local recognition as a leading African residential Estate, we have broken into this challenging market where security living, on hectare stands, has been taken to extreme levels. Despite the global economic challenges that face all nations, we have successfully placed ourselves in a position where consistent and improved sales are our reality and have expanded that offering to the most desirable locations for our discerning clients: Cape Town, the Garden Route and Mauritius. With properties on show in Cape Town’s Atlantic Seaboard, Johannesburg’s elite Northern suburbs plus the Vaal River and the jewels of the Garden Route, we continue to evolve whilst maintaining the superlative service levels that ensure ongoing relationships with our clients.